

Home Health: Mastering the Tools for Success A Workshop for Nurses

**Thursday,
August 5**

9:00am to 3:30pm

**Holiday Inn
800 Jefferson Road
Rochester, NY 14623**

Rooms at the Holiday Inn are \$115 by asking for the HCA Education and Research rate.

This rate expires on July 19.

Call 585-475-9190 for reservations.

Workshop Fee:
\$249 for HCA Members

- \$199 for additional HCA members from the same agency
- \$349 for non-member

Fee includes lunch, handout materials and presentation.

Deadline to Register is July 29. After that date please include a \$15 late fee.

Presenter

Arnie Cisneros, PT, is President of Home Health Strategic Management, a national homecare consulting firm. He has provided clinical services, program development and management consultation in the areas of home health and geriatric rehab since 1979. His area of expertise is the refinement of current delivery operations and the integration of new protocols at the staff level. He is renowned for his abilities in the adaptation of traditional care philosophies to address current health care initiatives. Mr. Cisneros' articles are frequently featured in *CARING* magazine, *The Remington Report*, and *Decision Health's Home Care Outcomes* and he presents workshops nationally for state home care associations. Sign up for his free newsletter at:

www.homehealthstrategicmanagement.com

Improving quality outcomes and documentation methods and enhancing approaches to care are vital to the success of your home care operation. In this full-day workshop geared for home health nurses, supporting clinical professionals and their managers, HCA is pleased to have national home health expert Arnie Cisneros share proven tools for success. Highlights of the workshop include:

S.U.R.C.H (Service Utilization Review for HomeCare) – This exciting quality assurance program applies to home care the utilization review mechanisms currently employed by hospitals to manage the delivery of care. Home health agencies across the country that have installed this programming methodology have experienced improved clinical outcomes while enhancing productivity. Accurate start of care programming is the first step in producing and delivering audit-proof care, and a S.U.R.C.H.-like mechanism assures prospective payment system (PPS)-compliant programming.

OBQI Case Conference – This unique twist on the standard case conference method allows providers to gain clinical control of their PPS episodes through improved communication with front-line care staff. The dialogue and structure of this program prepares agencies for the type of in-episode scrutiny that the Recovery Audit Contractor (RAC) era will require. By assisting caregivers in ongoing program modifications needed to maintain skilled progression throughout the care episode, agencies are able to avoid the partial denials of claims seen throughout 2009 and which are sure to be common under RACs.

Audit Findings: How to prepare for RAC scrutiny – Through an analysis of audited cases from multiple agencies, this presentation describes denied care in clinical terms that helps nurses identify claim concerns in their programs. With a specific focus on cases of partial claims denial, this important program for all home health professionals shows how clinical improvements can help agencies re-wire care delivery for future stability and success. Interactive demonstrations of care scenarios help attendees produce programs that are PPS-compliant and prepare documentation that will survive audits, relevant for nursing and rehab.

Manage to Improve Your Care – This session highlights progressive and proactive strategies employed by home health providers in response to audits and other upcoming industry changes. Learn how to re-wire care to improve efficiency, productivity, and clinical outcomes while simultaneously decreasing utilization. The session includes case studies from providers who have employed case management techniques to achieve the desired results, with a specific focus on nursing interventions highlighted by OASIS-C changes, particularly medications, congestive heart failure (CHF), and programming strategies.

Pay for Performance Strategies – This discussion of the impending Pay for Performance (P4P) reform illustrates specific clinical programming that agencies utilize to achieve the elite level Outcome Based Quality Improvement (OBQI) scores required for bonus payments under P4P. Strategies to connect direct clinical staff to the OBQI scale will be outlined, as well as interventions all providers can employ to obtain desired outcome levels. OBQI-based care helps produce claims that auditors approve as a result of volume-packed programs that address the indicators of quality care.



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REGISTRATION FORM

Deadline July 29th

Register Online at
www.eventville.org/hcanys

Once complete please fax to: (518) 426-8788

Upon receipt of completed registration form you will receive a confirmation email.

Name: _____

Title: _____

Agency: _____

Address: _____

City/State/Zip: _____

Phone: _____ Ext. _____ Fax: _____

Email: _____
(Required)

REGISTRATION FEE

HCA Member	\$249* per person	\$ _____
Additional person(s) from the same agency	\$199* per person	\$ _____
Non-Member	\$349* per person	\$ _____

**After July 29th – please add \$15 late fee.*

TOTAL \$ _____

PAYMENT

Please check method of payment:

_____ Check* _____ MasterCard _____ VISA _____ American Express

Make checks payable to: HCA Education and Research and mail to 194 Washington Avenue, Albany, NY 12210.

_____ Card Number _____ Expiration Date

_____ Name on Card

_____ Authorized Signature

Refunds will be issued for those that cancel up to three days prior to the program, less a 25% administrative fee. Cancelling in less than three days or no shows will forfeit the registration fee. Cancellations must be received in writing via e-mail at info@hcanys.org



Fax to (518) 426-8788