
VNAA’s Clinical Procedure Manual is the most important resource you need for home health and hospice clinical procedures.

Why VNAA’s Clinical Procedure Manual is your solution:

More than 300 step-by-step, standardized procedures put the latest best practices at your fingertips.

Reliable, standardized procedures create a pathway for complete, measurable care. VNAA’s CPM prepares clinicians to safely and efficiently perform the latest complex procedures in the home health care & hospice setting.

50+ experts, 300+ procedures, available when you need it, where you need it. Now a fully downloadable and searchable electronic tool that’s accessible wherever you are—with or without an Internet connection.


Incorporates clinician resources and patient engagement tools from the VNAA Blueprint. Up-to-date, expertly researched and referenced topics and procedures put the most current best practices at the fingertips of every home health and hospice clinician.

New procedures in the 19th Edition of VNAA’s Clinical Procedure Manual:

- **New technologies**, including LVAD, interventional radiology tubes, regional anesthesia pumps, external defibrillators (vests), insulin pens and pumps and bladder scanner
- **Cardiology**, including assessment and management of heart failure and sternal precautions
- **Genitourinary**, including troubleshooting catheters
- **Hospice and palliative care**, including nausea and vomiting, catastrophic bleed and palliative wound care
- **Infection control**, including bed bugs
- **Maternal/child procedures**, including at-risk assessments, breastfeeding and newborn safety, aligning with new Affordable Care Act programs
- **Mental health**, including assessment and management of depression and dementia’s behavioral symptoms
- **Musculoskeletal/personal care**, including attention to safe patient handling techniques.

Contact VNAA at cpm@vnaa.org, or call (571) 527-1534

Visiting Nurse Associations of America • 2121 Crystal Drive, Suite 750
Arlington, VA 22202 • 1 (888) 866-8773

*Use Promo Code 19NY2014 to receive 15% off your order price!*

---

Visiting Nurse Associations of America

2121 Crystal Drive, Suite 750
Arlington, VA 22202

1 (888) 866-8773

vnna.org
ORDER FORM – Home Care Association of New York State
SAVE 15% WITH HCA PROMOTION CODE: 19NY2014

There are now seven cost-effective purchasing options for the 19th edition of VNAA’s Clinical Procedure Manual. Depending on how many employees you wish to grant access to the content, you may supplement your print copy with one of five digital licensing packages. Purchasers of these packages will now be able to give employees instant access to these procedures on the go via tablet or smartphone.

<table>
<thead>
<tr>
<th>Licensing Package</th>
<th>Paper Manuals</th>
<th>Digital Licenses</th>
<th>Non Member</th>
<th>HCA Member Pricing</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual</td>
<td>1</td>
<td>1</td>
<td>$1,800</td>
<td>$1,530</td>
<td></td>
</tr>
<tr>
<td>10 Licenses</td>
<td>1</td>
<td>10</td>
<td>$2,600</td>
<td>$2,210</td>
<td></td>
</tr>
<tr>
<td>50 Licenses</td>
<td>1</td>
<td>50</td>
<td>$3,500</td>
<td>$2,900</td>
<td></td>
</tr>
<tr>
<td>100 Licenses</td>
<td>1</td>
<td>100</td>
<td>$4,320</td>
<td>$3,600</td>
<td></td>
</tr>
<tr>
<td>250 Licenses</td>
<td>1</td>
<td>250</td>
<td>$4,800</td>
<td>$4,000</td>
<td></td>
</tr>
<tr>
<td>350 Licenses</td>
<td>1</td>
<td>350</td>
<td>$5,440</td>
<td>$4,600</td>
<td></td>
</tr>
<tr>
<td>500 Licenses</td>
<td>1</td>
<td>500</td>
<td>$6,240</td>
<td>$5,300</td>
<td></td>
</tr>
<tr>
<td>A La Carte Options</td>
<td>Paper Manuals</td>
<td>Digital Licenses</td>
<td>Non Member</td>
<td>HCA Member Pricing</td>
<td>Quantity</td>
</tr>
<tr>
<td>Additional Paper Manual*</td>
<td>1</td>
<td>N/A</td>
<td>$1,000</td>
<td>$850</td>
<td></td>
</tr>
</tbody>
</table>

*To purchase this option, at least one licensing package must also be purchased.

Mailing/Shipping Address:

Name: _______________________________________
Organization: ________________________________
Address: ______________________________________
City/State/Zip: ________________________________
Phone: __________________ Fax: __________________
E-mail: ______________________________________

Payment Options

Option #1: ☐ My check is enclosed and made payable to VNAA.
Option #2: (check one) ☐ Visa ☐ MasterCard ☐ Amex

Card #: ____________________________
Card Holder Name: __________________________
Signature: ________________________________
Date of Order: ____________________________

☐ VNAA Member ☐ Non-Member VNA
Expires: __________________ Charge Amount: __________

Mail To: VNAA Member Services / CPM, 2121 Crystal Drive, Suite 750, Arlington, VA 22202
Fax To: Attn: Kelly Tyson at 571-527-1521 Questions: Contact VNAA at cpm@vnaa.org or call 571-527-1534